

## **KW Granite Club – Board of Directors meeting – October 17<sup>th</sup>, 2006**

Meeting commenced - 5:30 pm

Present – Neil Miskell, Martin Verhoeven, Lew Ayres, Gord Lemon, Jim Uhrig, Neil Bailey, Joan Stubgen, Anne Byers, Mike Canivet, Deb Salonen

Regrets – Gary Kieswetter, Chris Cressman, Doug Suerich, Kathy Ryan

Previous minutes –

Accept previous minutes as presented – moved Lew Ayres/Anne Byers; passed

Business arising from previous minutes

update on Jr curling, re: mall campaign was not a hit-Stanley Park, Conestogo Mall more successful

Action Items from previous minutes

July meeting

Action – Deb to follow up with Kathy Ryan re: outstanding minutes from July meeting. In progress

Action - Neil M to discuss with Cindy re: amount of room as a result of mall campaign re: Jr/lr sign up. Completed.

Action – Neil B to updated April column in finance report to indicate Year End '06. Not complete.

Action – Martin – need to determine new/change sign up protocol re: current vs new members to ensure existing member has first chance to renew membership/league entry. Due Feb/Mar '07.

Action – Martin to ask Karen to call/email skips of any team with an \* to ensure member registers asap. Completed

Action - Martin will bring Convenor's meeting for discussions re: thoughts/guidance (do we need or are convenors prepared to police on their own). Mtg took place – including rental people, well attended and good exchange of information.

Action – Neil M to advise Karen of policy change re: Capital Fundraising tickets – max 3 sets / family. Completed

Action – Deb S to delivery KWG pamphlets to Galt event. Dropped by but only groups were the two Galt clubs so choose not to leave them

## **Reports**

### **Manager report – Jim Uhrig**

Ice sensor has been changed back to old monitor (monitoring the brine like in the past). New sensor installed to save electrical cost, but not monitoring what is important to curling (ie brine).

Oktoberfest this weekend;

Nov. is very busy with events – Ont Jr Curling Tour cash event (3<sup>rd</sup>-5<sup>th</sup>), Conestogo Cup (11<sup>th</sup>), Home Hardware (week of 20<sup>th</sup>) and Men' Ont and Women's Hearts zones (Dec 3-5).

Jr and Little Rocks – Additional help has been secured – Ashley O'Donnell has taken a variety of clinics and curling camps and will be assisting.

### **President – Neil Miskell**

World Curling Tour – Grand Slam event coming to Waterloo (1<sup>st</sup> of 4 major event); Short time frame due to contract negotiations for TV and subsequent request by CBC to have event in Ontario. We were approached and based on the contract agreement we agreed to proceed (guaranteed hosting fee). Event will be held at the Waterloo Complex. This is a great opportunity for our club to earn money towards our capital fund.

The Board held a special meeting, Oct 5<sup>th</sup>, and approved the following motion to proceed with the contract.

MOTION – KW Granite to enter into an agreement with Insight/World Curling Tour to host Grand Slam event based on guarantee fee of \$12,500 and percentage of ticket sales, to be negotiated; No direct expenses to be incurred by club. Lew Ayres/Neil Bailey – passed.

Al Barber is the chair of the committee. This is a two year commitment, if we are successful in Ont. Men's event in 2008, we would opt for the fall of '08 or potentially later.

Event date is Nov 29<sup>th</sup> – Dec 3<sup>rd</sup>.

MOTION - to cancel curling Wed, Thur, Friday (all member events, league to continue); season to be extended a week into April. Neil Bailey/Martin Verhoeven; Passed.

ACTION - Martin and Jim to communicate to convenors.

Ontario Men's Championship (TSC) – bid for to co-host with Westmount; loc. Waterloo Rec. Centre in Jan 2008. We are still waiting to hear results of our bid for this event.

### **Treasurers report – Neil Bailey**

Review of financial statements.

We are ahead of budget due to 2% price increase and increased number of members.

Cash account is in good shape.

MOTION – accept the report as presented. Neil Bailey/Gord Lemon; Passed

### **House & Property – Gord Lemon**

Coffee Room has been completed

New bulletin board available for install – update from Mike Canivet re: Krug donation.

Other bulletin boards are likely available, this one in particular matches the wood of furniture in lounge.

Decision was made by 05'06 Board as to location board to be installed;

ACTION – Neil M and Jim to discuss and confirm location

ACTION – Neil M to send thank you to Krug

### **VP Curling - Martin Verhoeven**

Season in underway!

Friday convenors have been found – Bruce McConnell and Diane Paquette.

KW-Detroit Exchange is celebrating their 90<sup>th</sup> season, We go to Detroit in Nov, Detroit to KW in Mar.

ACTION – All - to consider an appropriate recognition of this milestone.

ACTION – Neil M to send thank you to Glen Pascoe for coordinating the clinics.

Section Reps

Day Ladies - Joan Stubgen, on behalf of Day Ladies, gave a thank you to Gord for his work on this project.

Business Ladies made a financial contribution towards the completion costs of the coffee room.

Men – Mike Canivet , Wed had an issue with length of season re. their playoff format, this has been addressed with an extension into the following week.

Gold sponsor, Wintek, has come forward for Wed night.

### **VP Admin report – Deb Salonen**

Proshop – Goldline is selling to Wal-Mart, but local stores were not targeted. Goldline believes the closest store is St. Thomas (however store can order independent of head office direction).

Wal-Mart is carrying entry level products re: shoes, brooms; stabilizer, gloves, grippers are same product.

Wal-Mart price point is very aggressive (aka low margins). Decision made not to match prices based on convenience factor and shop profits flowing back into club.

Asham – agreement between Goldline and Asham to cross market a specific set of products between Co.

Waiting to hear if we can access any Asham products as part of our Dist. Pricing agreement.

Stats as of Sept 30<sup>th</sup> - revenue to date \$3,381, cost of sales \$2,091; 38%. Inventories were not taken.

### **New Business –**

1. Board Meeting minutes.

Currently our meeting minutes are not circulated.

ACTION – Deb to have Karen post minutes on website and printed version posted in lobby.

Meeting adjourned at 7:10 pm

Next meeting was scheduled for Tuesday, November 21<sup>st</sup> at 5:00 - Exec, 5:30 - Board